# Dialogue Session with Licensees and Scheme Holders

Session I: 26 Aug 2013, 10am – 12pm Session II: 26 Aug 2013, 2.30pm – 4.30pm Session III: 27 Aug 2013, 10am – 12.30pm





- 1. Re-organisation
- 2. Updates to TradeFIRST
- 3. Compliance Best Practices
- 4. Sharing on TradeXchange®
- 5. Customer Experience Study 2013
- 6. Q&A session
- 7. Tea Break
- 8. Updates to Strategic Trade Scheme (STS) Regime

(Only covered in Session III)



## **Re-organization**



#### > SC's Organization Chart





#### Formation of Schemes & Engagement Branch (SEB)

Merger of two branches, formally known as Schemes & Licensing Branch (SLB) and Client Relations Branch (CRB) With effect from 1 Jul 2013

- Transfer of audit function from Trade to Compliance
- Traders-friendly, business-centric approach
- Increase engagement activities and strengthen partnerships with the trading community



### Customer Engagement

- Dedicated Account Managers (AMs)
  - Single contact point
  - Regular meet-up and contact
  - Sharing (business trends, opportunities)
  - Analysis of Traders' feedback
  - Review of schemes; Co-create solutions
  - Understanding industries/companies





<ul> <li>Retail &amp; other consumer goods</li> <li>Food &amp; Flavourings</li> <li>Liquor &amp; Tobacco</li> </ul>	• Automotive • Fine Art	<ul> <li>Electronics</li> <li>Precision Engineering</li> <li>Marine &amp; Offshore</li> <li>Engineering</li> <li>MRO</li> </ul>
General Consumer Goods	Lifestyle Products & Services	Electronics & Engineering
• Biotechnology • Medical Technology	•Chemicals •CNG •Natural resources •Petroleum	<ul> <li>Safety &amp; Security</li> <li>Service Warehouse/Freight Forwarders/3PL</li> <li>AEC</li> <li>Aviation</li> <li>Maritime</li> </ul>
Pharmaceutical	Energy & Chemicals	Logistics
Singapore Customs We Make Trade Easy, Fair and Secure		



#### > SEB's Organization Chart





#### > How am I affected by the re-organization?

Everything remains the same. The only change is, there might be a change in your Account Manager.

